

# Sage 300 2014

Get more done.

A photograph of two women in an office setting. The woman in the foreground, with long dark hair, is smiling and looking at a tablet computer. The woman behind her, with blonde hair and bangs, is also smiling and looking at the tablet. A laptop is open in front of them. The background is a blurred office environment with green plants.

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# Get more done by connecting your business, providing a better customer experience, and increase revenue.

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Companies around the world use Sage 300 (formerly known as Sage ERP Accpac) to manage nearly every aspect of their business. Sage 300 is a comprehensive multinational business management solution built on the most flexible and expandable architecture available today.

Cost effective, quick to implement and simple to use - Sage 300 provides best-in-class solutions to automate workflow throughout your organization. A unified solution delivers enterprise-wide visibility, maximizing collaboration and providing insight for strategic decisions that drive revenue growth and improve profitability.

Sage 300 offers all the features you would expect from a powerful software solution, with additional features well suited for companies managing multiple businesses across country borders.

Staying competitive in today's global economy requires more than simple financial accountability and compliance, Sage 300 gives you what you need to stay ahead of the competition.



## Envision Success

Sage 300 contains the power and tools to help you see your business in a new way and allow you to improve productivity, envision success and accelerate growth. Turn your business dreams into reality with real-time visibility, collaboration, agility and innovation you need to succeed.



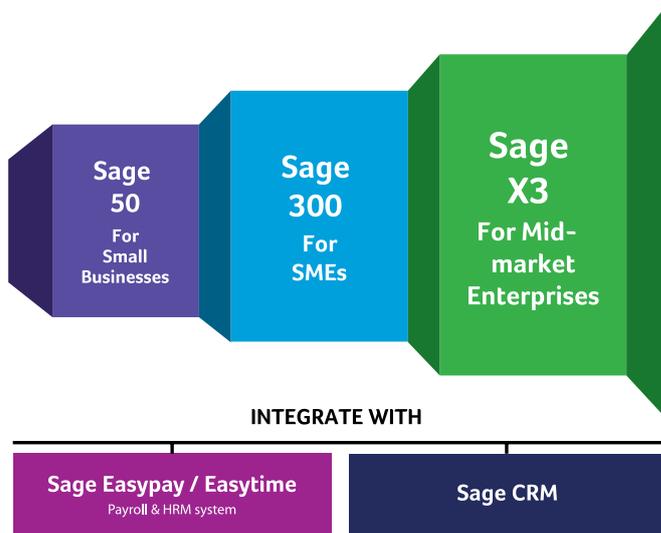
**Your customers expect more.**  
 Sage 300 helps your team deliver on those expectations from anywhere their business takes them.

Sage 300 offers more ways than ever to connect everyone involved in your business, from your customers to your vendors to your in-house departments. By enhancing process efficiency with Sage 300, every aspect of your business ecosystem will realize and benefit from the difference.

Along with Sage CRM web and mobile connections, you can easily identify opportunities to generate more sales, increase revenue, and provide a better customer experience.

With business growth comes the need to capitalize on human resources to bring the organization to greater heights. Sage EasyPay, our award winning solution provides the foundation to help you manage all your payroll and human resource requirements.

Our scalable suite of solutions along with our dedicated network of channel partners and system implementers will ensure you derive the best from technology to grow your business.



## About Sage

- World's 3rd Largest provider of ERP solutions
- No. 1 in the SME segment
- Listed on the London Stock Exchange; a constituent of FTSE100 Index
- 30 years of growth and innovation
- 150 countries, 5 continents
- 22,600 business partners in our support network
- 6.1m customers worldwide

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## Enterprise Resource Planning

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Gain immediate access to information from a centralized solution and acquire insights to improve business performance.

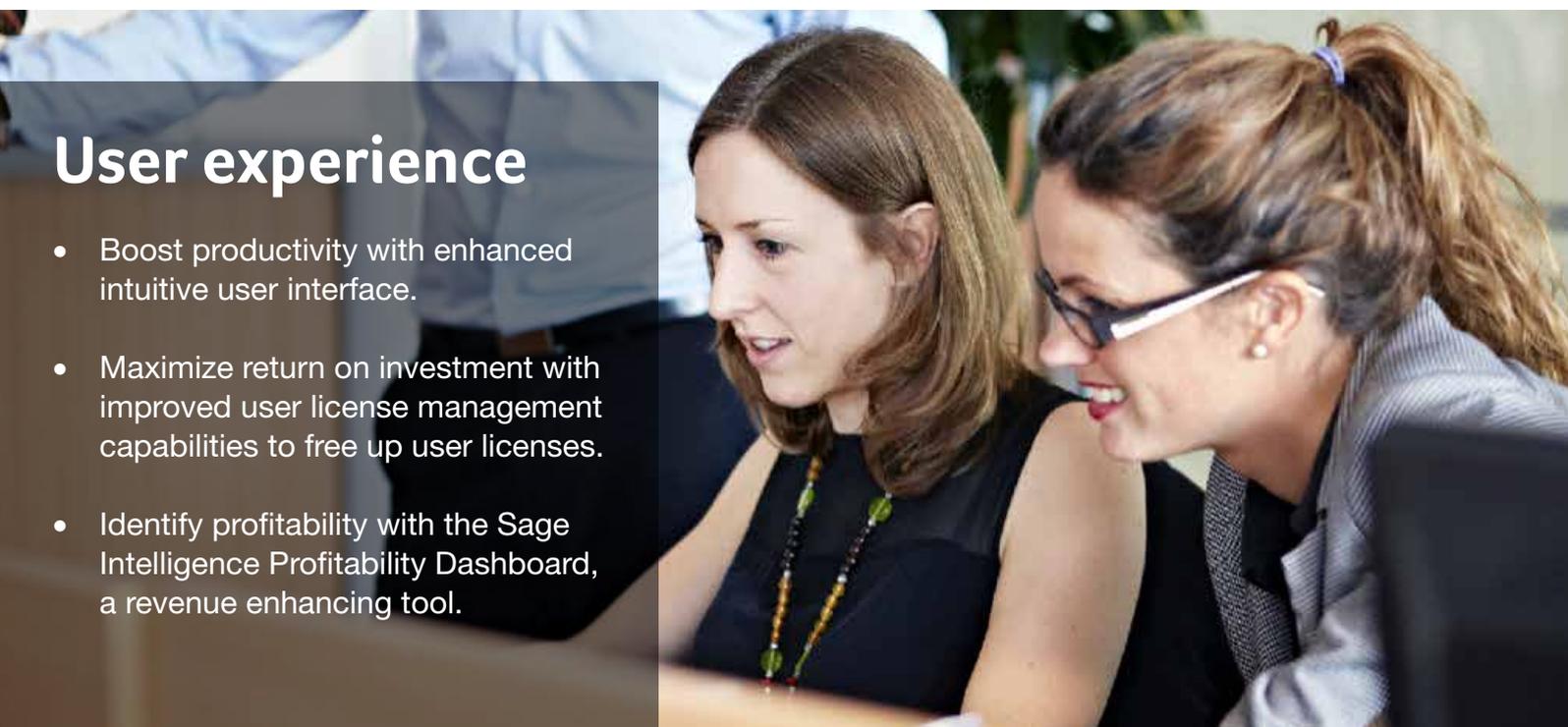
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### Comprehensive Accounting/Financial Management

The powerful financial tools of Sage 300 help you confidently manage your company's complex finances and remain compliant with government regulations. Features include full multicurrency capability, powerful bank reconciliation and tax reporting, flexible transaction processing options, powerful management of fiscal periods, and informative dashboards for analytical reporting. Sage 300 core accounting modules help businesses succeed by accurately presenting valuable financial information in a clear and understandable format.

### Simplified Global Commerce and Multiple Company Management

Easily manage global commerce across multiple companies or subsidiaries. No matter where you do business, maximize your international insight and exchange information worldwide with Sage 300 Multi-company and Global Operations Management. Enhanced visibility into business metrics provides critical information at your fingertips for easier, smarter daily and long-term planning, providing the vision you need to respond to business trends while minimizing risk and maximizing the effectiveness of your decisions. Set up multiple companies in one or more databases, run processes, close books, and report results by company or in a consolidated company.



## User experience

- Boost productivity with enhanced intuitive user interface.
- Maximize return on investment with improved user license management capabilities to free up user licenses.
- Identify profitability with the Sage Intelligence Profitability Dashboard, a revenue enhancing tool.

## Cost-Effective Operations, Distribution, and Supply Chain Management

Optimize operations and distribution processes to eliminate waste and deliver on time—every time. Accelerate growth, enhance customer satisfaction, and improve your bottom line. Sage 300 Operations and Distribution Management modules ensure your business follows best practices for efficiency and accuracy by automating and integrating processes to keep your warehouse, inventory, production, and service departments aligned and running smoothly. With features that support multiple warehouse configurations as well as multiple site customers, Sage 300 is optimized for a wide variety of distributors. The Sage 300 distribution solution empowers you to strategically manage every aspect of the distribution cycle, from purchasing all the way through sales, with unparalleled efficiency and control.

## Optimize Services and Project Management

Ensure optimal performance of your services, maintenance, and project management processes at virtually any touch point. Make smarter, faster service and support decisions that exceed customer expectations with Sage 300 Services and Project Management solutions. Get the visibility and intelligence you need into all information and key performance indicators to effectively allocate resources, increase customer uptime, and enhance productivity across all business systems.



## Visual Process Flows

- Interactive workflow diagrams that graphically display the steps required to complete common tasks, helping employees follow procedures in a well-organized way, and bringing new employees up to speed much faster.
- Easy to understand procedural roadmaps that links to every important cross-purpose process function. That means less time wasted and fewer mistakes made.

## Dedicated Vertical Solutions

Minimize the complexities of the manufacturing workflow process with Sage 300 Manufacturing modules, fully dedicated to meet your requirements in the automation of manufacturing processes. With a series of modules that cater to overall scheduling, planning and tracking, rise above the competition in this ever evolving industry.

- Manufacturing Order
- Production Planning
- Shop Floor Control
- Manufacturing Lot Tracking
- Purchase Planning

## Maximize Your Human Resources with Sage EasyPay

A multi-national and aging workforce, work-life balance, flexi-time, manpower crunch, Gen Y, constantly changing government legislations... today's HR departments have to concurrently tackle many issues in a fast-evolving HR management landscape that is becoming more complex. Free your HR personnel of massive paperwork in manual and routine payroll administration tasks. Improve HR management productivity with Sage EasyPay, one of the longest established HR and payroll system. Our award-winning solutions comply with local statutory requirements, giving you additional peace of mind to focus on more strategic HR issues and have HR value-add to your bottom line.

- Payroll Module
- Human Resource Management
- Email Pay-slip
- Project Costing
- Leave Management
- Cost Centre
- Employee self-service portal
- Sage EasyTime (Time Management System)

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## Business Intelligence and Analytics

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### Make better decisions and grow with confidence

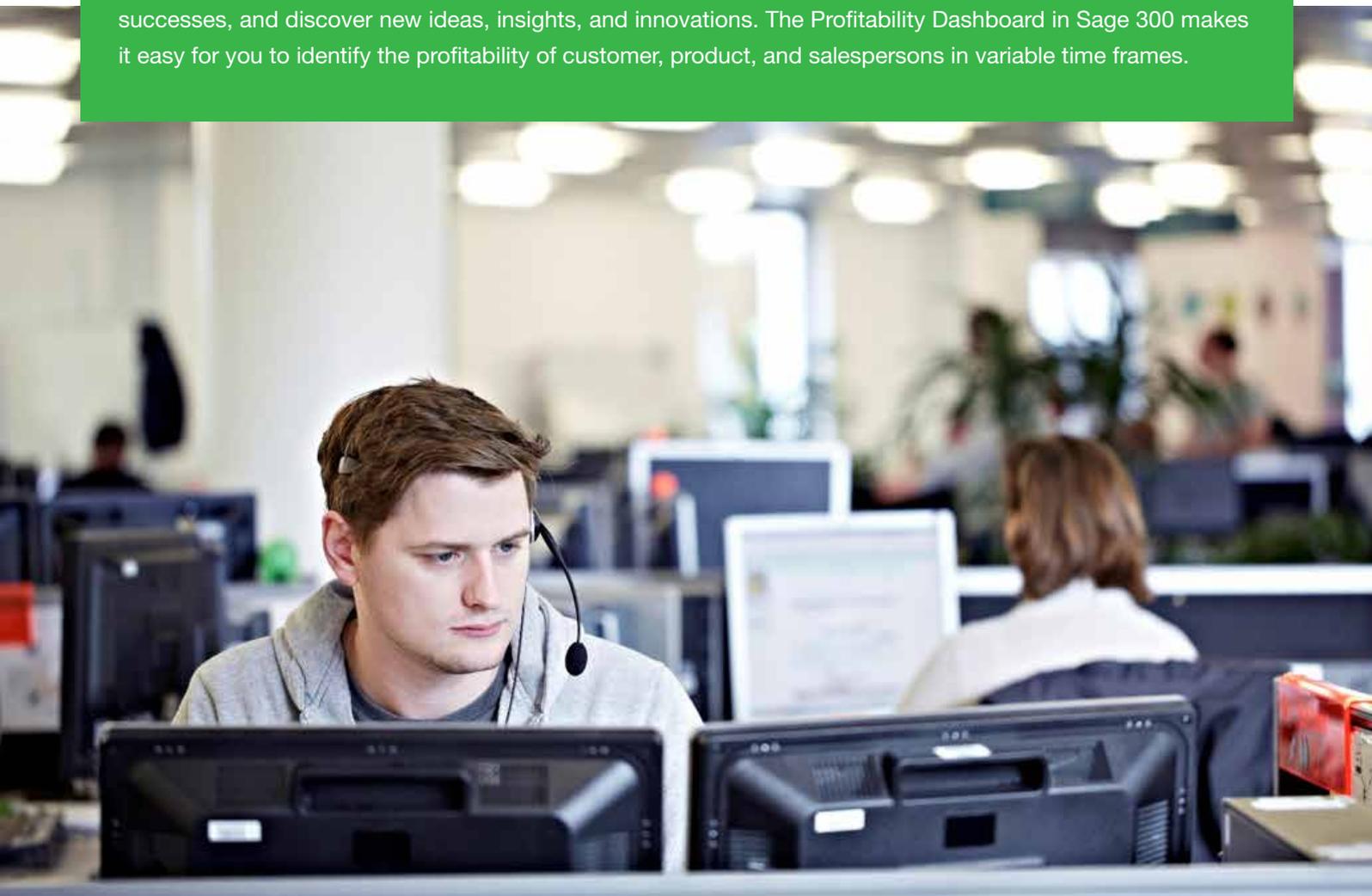
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#### Faster, More Informed Collaboration and Decision Making

The business intelligence (BI) tools in Sage 300 help you increase insight into your business and make faster, more effective decisions. With real-time metrics and the ability to create personalized dashboards and meaningful reports, you get up-to-the minute visibility across all departments and companies in your system and at-a-glance analytics that can be used for strategic planning. Business intelligence tools can help you optimize business processes companywide and provide decision makers with insight into financial and operational performance. Using a single solution that ties together and streamlines all of your processes, Sage 300 helps you improve collaboration and accelerates information exchange for a 360-degree view of your business.

#### Grow with confidence

Useful information or business intelligence is critical because it helps you react quickly to challenges, build on successes, and discover new ideas, insights, and innovations. The Profitability Dashboard in Sage 300 makes it easy for you to identify the profitability of customer, product, and salespersons in variable time frames.



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## Customer Relationship Management

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Give your sales and operations team an edge, from sales calls to order fulfillment and after-sales support

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### Communicate, Collaborate, and Compete With CRM

Sage CRM provides a customer relationship management (CRM) solution for businesses seeking a low-cost, low-risk option. With seamless integration to Sage 300, Sage CRM lets you view critical customer data from the back office, providing your staff with a complete view of customer interactions. By integrating your sales, marketing, and customer service functions, Sage CRM makes it easier for everyone inside your company to collaborate and share critical information. Sales, marketing, and customer service teams gain the tools they need to find new customers, close sales more quickly, and build lasting, more profitable relationships.

### Connect and mobilize your sales team

Let your sales team carry the interactive, real-time Sage CRM, and Sage 300 Portal functionality on their iPads or smartphones wherever business takes them.

- **Sage CRM Sales Tracker** for Windows 8 gives users access to their Sage CRM company, person, and opportunity records from their Windows 8 Tablet device. Users can even build a watch list of opportunities which is key to their pipeline. Sage CRM Sales Tracker can also be accessed through a Windows 8 PC.
- **Sage CRM Sales-Lite** is built for sales teams on the road who need up-to-date information on their phone, even when out of coverage. Using an iPhone app, Sage CRM Sales-Lite gives users mobile access to their Sage CRM data, tasks, and appointments and allows them to track and log outbound calls, email, and SMS activities.
- **Sage CRM for Facebook** is a further addition to the social media capabilities in Sage CRM, which already includes LinkedIn and Twitter. With Sage CRM for Facebook, users can discover valuable insights about customers and prospects.
- **Sage CRM Collaboration** by Yammer brings business collaboration and knowledge exchange to individual users and teams of users by connecting them with Yammer Groups and Yammer Topics.

# Why do businesses around the world continue to choose Sage 300?

## Superior Architecture

As your business looks for cost-effective ways to meet your bottom line, Sage 300 provides the foundation required to keep pace with ever-changing technology without giving up the functionality you need to compete in today's marketplace. Accelerate the growth of your company with the scalable, open architecture of Sage 300. No matter what edition you choose, you have the option to utilize a Microsoft® SQL, Pervasive.SQL, or Oracle database, as well as multiple server and client operating systems, and customization tools.

## Global Reach - Local Touch

Empower your organization with the tools required to easily maintain international currency standards. Sage 300 gives you the power to easily support multiple entities (intercompany and consolidations), languages (by user), currencies (recognized gain/loss or unrealized gain/loss accounting methods), and so much more.

## Customize With Ease

Build your system to fit the demands of your business. Not the other way around. Be the boss of your ERP system with customized, personalized software designed to meet your unique business requirements. Sage 300 was built to deliver customized ERP design and capabilities without the cost or headaches of traditional customization. From on-site or cloud computing through Sage 300 Online to business-specific details to ongoing expansion, count on Sage 300 to integrate with your operating systems and databases and easily accommodate upgrades, product enhancements, and new releases - and avoid incurring additional costs.

## A Collaborative Ecosystem to Help Our Customers Thrive

The core tenet of the Sage approach is that we provide customers with an unmatched range of expertise, support, training, collaboration, and innovation. Our customers get the most out of their investment in this ecosystem - of Sage people, programs, and resources that extend to a vibrant network of business partners, consultants, and developers, authorized training facilities and software user communities.

## Freedom of Choice Helps Control Total Cost of Ownership

We believe your ERP solution should support your business strategy—not hinder it or force you to buy too much too soon. That's why Sage 300 offers scalable editions on which to build your business.

If your business plans involve adding more employees, supporting multiple or global operations, diversifying, or offering new services, Sage 300 provides a strong foundation.

Our array of modules include:

### **Finance Management**

- General Ledger
- Accounts Payable
- Accounts Receivable
- System Manager – Bank Reconciliation
- Multicurrency Manager
- G/L Consolidations
- Inter-Company Transactions
- EFT Direct Receivables / Payables

### **Operations and Project Management**

- Inventory Control
- Purchase Order
- Order Entry
- Return Material Authorization (RMA)
- Serialized Inventory and Lot Tracking
- Project and Job Costing
- Manufacturing Order
- Production Planning
- Shop Floor Control
- Manufacturing Lot
- Purchase Planning

### **Business Intelligence and Analytics**

- Financial Reporter
- Sage Business Intelligence
- Inquiry Tools

### **Optional products and other applications**

- Point-of-Sales (POS)
- Alerts
- Mobile sales / Mobile Inventory
- Automated Document Distribution
- Process Manufacturing
- Purchasing Workflow
- Audit Logger
- Service Manager
- Cash Management
- Fixed Assets Management
- Shipment control
- eBOM
- Warehouse Management System
- Standard SAP® Crystal Reports for Sage 300
- Multiple Language and Localization Support

Choosing Sage 300 gives you the flexibility to build the best possible solution for your business by giving you the freedom to select the edition (Sage 300 Standard, Advanced, and Premium ERP), database, modules that keep your total cost of ownership as low as possible.

Edition Differences	Standard Edition	Advanced Edition	Premium Edition
<b>General Features</b>			
Number of Companies Allowed	5	Unlimited	Unlimited
Number of Users	Up to 10	Up to 20	Unlimited
<b>General Ledger</b>			
Account Rollup—Now available in all Editions	Included	Included	Included
Number of Account Segments	3	4	10
Number of Account Structures	3	4	Unlimited
Number of Budgets	2	3	5
Number of Years of History	7	7	99
<b>Purchase Order</b>			
Vendor Contract Cost	Not Available	Included	Included
<b>Inventory Control</b>			
Customer Item Numbers	Not Available	Not Available	Included
Below Cost or Sales Margin Price Checks	Not Available	Not Available	Included
Number of Item Segments	4	10	10
Price by a Cost Plus a Percentage or Amount	Not Available	Not Available	Included
Price by Unit of Measure	Not Available	Not Available	Included
Price by Weight or Quantity	Not Available	Not Available	Included



## Our Regional Presence

Singapore | Malaysia | Thailand | Indonesia | Vietnam | Cambodia | Laos  
Myanmar | Philippines | Hong Kong | China | Mongolia | South Korea  
India | Sri Lanka | Bangladesh | Maldives

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